

## FUR COMPANIES

### **KAROLINA VALLIANT**

Address: Baku, shopping center "Bina"

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Mr.Hasanov Elman (00994 50) 211 89 29

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Mr Hasanzadeh Samir

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Web: <http://karolinavaliant.com/en/>

They are in the market under the brand name Karolina Valiant. Greek Partners are: Tsoukas Bros., Liangiotti, Manzari, Allessandro Bosso, Imberia, Chinchila House, Papadopoulos; Main shop is located in the Bina Trade Center, 1400 sq meters. Also they own shops in Moscow, Kyiv; About 2000 permanent clients; 11-13 wholesale traders mainly from Dagestan, Chechen Republic and other Southern Caucasus Republic. They have the card system; 70% of all products sold by Karolina Valiant are of Greek origin.

### **FEMINA**

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Manager: Mr. Mirzaliyev Ruslan

Deputy Manager (brother/main contact) Mirzaliyev Elnur (00994 50) 614 73 73

They are working with major fur producing companies. Share of the Greek producers in the import of fur products is about 40 percent. The rest comes from Italy, China and other. Number of regular clientele is 40-50 individuals, who are constantly receiving notifications on new collection. Also, a number of clients lays on traders from Russia, mainly Dagestan, Chechnya and other Caucasus autonomous republics within Russia. Femina provide them with free transportation and accommodation during their visit to Baku. Main way of receiving the orders is through cargo.

### **CHRISTINA**

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Shopping center "Sadarak", "Elite"

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Two thirds of the imports of "Kristina Furs" come from Greece followed by Italy and China. They not only bring furs from Greece but also women accessories like gloves, bags etc. They currently have a 2500 sq. m shop in Sadarak Trade Center. They are planning to open a new shop in the Center of the City (They had one but it was small). They also have a distribution center in Russia and customers from Daghestan, Chechnya are frequent. They have about 180 employees in total. Import is mainly done by air cargo. They participate in the fur shows in different countries of the world.

Πρεσβεία της Ελλάδος στο Μπακού, Γραφείο Οικονομικών & Εμπορικών Υποθέσεων

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